

**Announcement on Implementation of A Share Profit Distribution Plan
for the Second Half of 2016**

29 June 2017

Important Notice:

- A before tax cash dividend of RMB1.65 will be distributed for every 10 shares;
- The profit distribution will adopt the form of cash dividend distribution;
- Relevant dates:

Class of shares	Record date	Last trading date	Ex-right date	Date of distribution
A	5 July 2017	--	6 July 2017	6 July 2017

- Differentiated dividend allotment or transfer to shares: No.

I. Date of Approval of the Profit Distribution Plan

This profit distribution plan was approved at the 2016 Annual General Meeting of the Company on 16 June 2017. The announcement on the resolutions of the AGM was published in China Securities Journal, Shanghai Securities News and Securities Times, and the websites of Shanghai Stock Exchange (SSE) and the Company.

II. The Profit Distribution Plan

1. Period: for the second half of 2016;
2. Targets:

All A share holders of the Company whose names appeared on the share register at the Shanghai Branch of China Securities Depository and Clearing Co., Ltd. (CSDC Shanghai) as at the close of the SSE in the afternoon of the record date on 7 July 2017.

3. Distribution plan:

On the basis of the Company's total share capital of 29,551,769,344 before the implementation of this distribution plan, cash dividend of RMB1.65 (before tax) will be distributed to the A share holders whose names appears on the share register as at the close of market at the record date. The total amount of cash dividend will be approximately RMB4,876,041,941.76, which will be denominated and declared in Renminbi, and will be paid in Renminbi to the A share holders.

III. Relevant Dates:

Class of shares	Record date	Last trading date	Ex-right date	Date of distribution
A	5 July 2017	--	6 July 2017	6 July 2017

IV. Implementation Measures

Cash dividend for shares without selling restrictions will be distributed through the clearing and settlement system of the CSDC Shanghai to the shareholders whose names appears on the share register at CSDC Shanghai and have entered into designated transactions at member units of the SSE as at the close of the SSE in the afternoon of the record date. Shareholders who have entered into designated transactions may withdraw their cash dividends on the distribution date at the designated securities business departments. The

cash dividends for shareholders who have not entered into designated transactions will be temporarily kept at the CSDS Shanghai until they do.

V. Consulting Agency

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